

2010 Marco Island

1. The 2010 trip destination is Marco Island, Florida, scheduled from Wednesday, January 27 – Tuesday, February 2. The budgeted cost is \$4500 per couple (\$4700 per Non-Contractor couple). Inclusions: air transportation between Evansville and Fort Myers, six nights at the Marriott Marco Island Resort & Spa, \$360 per room credit, transportation & hotel taxes, along with Kight functions. Specific details to follow.
2. As always, credits (on merchandise purchased) for the trip are computed on the net amount purchased, and before sales tax. **Credits calculated for the trip are applied only towards the trip; no refunds or adjustments will be substituted and there is no cash value.**
3. Purchases from Kight Lumber Co., Kitchen Interiors, and KCML will be credited at the rate of ½%, 1%, or 2%, based on the following purchase mix. The equivalent purchases are approximately \$450,000 from Kight (with a 1% trip credit) or the equivalent combination of purchases from Kight, Kitchen Interiors, and KCML, all to earn the Marco Island trip.

Lumber ONLY	½ %
Lumber plus trim, windows, doors, or roofing, etc.	1%
Kitchens ONLY	1%
Kitchens plus lumber, trim, windows, doors, etc.	2% on kitchen purchases
Kight Custom Millwork & Laminate	2%

Please note: You must purchase lumber to qualify.

For this trip, the difference, if any, must be purchased with cash following this simple procedure:

A required \$500 deposit will make the remaining balance of the trip \$4000.00. To make it easier for you to “earn” the trip in full, we ask that you consider one or both of the following payment methods: Kight retains your earned 2% cash discount each month and applies it to the trip balance, or Kight retains all earned Parade of Homes discounts and applies them to your trip balance. If, at the end of the qualifying period, any applied discounts and/or cash payments exceed the cost of the trip, Kight will gladly refund the difference.

4. The eligibility period for purchases is the 23-month period ranging from Jan 2, 2008 through November 30, 2009.
5. **As in the past, the trip itself and credit purchases are non-transferable and only company principals or their immediate family members over the age of 18 years old actively involved in the business are eligible. A maximum of six (6) people (three rooms) per company will be allowed on the trip. All of the participants’ accounts must be current and in “good standing” with Kight Lumber Co., Inc. at the time of the trip. “Good standing” means, among other things, that participants must purchase the majority of their building materials – on an ongoing basis - throughout the program from Kight and its divisions.**
6. Kight Lumber Co., Inc. retains the sole right to interpret trip rules in its own discretion.
7. The IRS requires that Kight file a 1099 form for trip participants who are not incorporated and “earn” in excess of \$600.00 towards the trip. Please indicate your business’ status on your enrollment form. The IRS monitors incentive travel closely and, if applicable, we urge you to file this 1099 form to avoid possible tax penalties and/or interest charges later.
8. Information contained in the corresponding “Kight Incentive Traveler Letter” and/or Contractor Agreement form are hereby incorporated by reference into terms & conditions of the trip and are qualifying conditions.

Kight Lumber Co., Inc. reserves the right to cancel and/or revise any trip if participation falls below necessary minimums, or other situations BEYOND OUR CONTROL occur, such as negative economic changes, questions of group safety or travel conditions. Trip costs are based on current tax and fuel prices and are subject to change

